The Southwind District is comprised of Allen, Bourbon, Neosho and Woodson Counties in southeast Kansas. There are 2,314 farms and more than 112 million acres of pasture and crops growing primarily soybeans, corn, wheat and a diverse selection of native and introduced forages. The population of the district is 46,048. The district is home to Neosho County Community College, Allen Community College, and Fort Scott Community College, as well as ten public school systems. Southwind staff are housed in four office locations and includes eight agents, four specialized office professionals and one 4-H program assistant.

**TITLE:** Extension Agent  
**PRIMARY AREA OF RESPONSIBILITY:** Crop Production and Forage Management  
**LOCATION:** Offices located in Iola, Erie, Ft. Scott and Yates Center, Kansas. Primary office location for this position is negotiable.  
**APPLICATION DATE:** Applications will be accepted through March 17, 2021. Interviews will be conducted April 13, 2021.

**RESPONSIBILITIES:****  
Extension agents are professional educators who serve as a link between Kansas State University and communities across Kansas. Agents are administratively responsible to the Director of K-State Research and Extension (represented by a designated administrator) and the local extension board.  

1. Provide primary leadership for the development and implementation of research-based educational programs related to production, management and marketing issues involved in crop production, especially forages. Programs will include but are not limited to tillage, planting, and variety selection; irrigation; weed, disease, and pest control; soil testing and fertilization; harvesting and post-harvest handling.

2. Share responsibility for seasonal county fair management.

3. Programming will include these steps:  
   a) Identify local needs and emerging issues related to K-State Research and Extension’s five Grand Challenges (water, community vitality, health, developing tomorrow’s leaders and global food systems) by engaging with program development committees and other community organizations and professionals.
   
   b) Design appropriate educational strategies to engage clientele. These strategies might include delivering educational programming in a community-based setting, coordinating events and activities that provide experiential learning opportunities, using innovative technologies, providing individual educational consultations and facilitating groups seeking similar educational outcomes. Some overnight travel and evening and weekend work will be required.
   
   c) Develop and implement strategies to expand the reach of educational programming to under-served audiences and to make certain K-State Research and Extension is an equal opportunity provider of educational programming.
   
   d) Collect and communicate evidence of educational program impact.
   
   e) Develop specialized knowledge and skills by engaging as a member of the Crop Production Program Focus Team.

4. Secure external funding such as grants, gifts and cost recovery to supplement local tax revenue to support and expand educational programming.

5. Serve as a member of the Southwind District team cooperating in the planning and delivery of district-wide programming and related events.
QUALIFICATIONS
Required:
• Bachelor’s degree
• Academic coursework and/or professional development and professional employment related to the position responsibilities
• Evidence of strong academic and/or professional performance as documented by college transcripts, acceptance into a graduate program or documented success in increasingly responsible professional positions.
• Ability to communicate effectively, both orally and in writing, with individuals, groups and through mass media.
• Leadership skills as evidenced by working with individuals, groups and co-workers.
• Access to a personal vehicle and the ability to obtain/maintain a valid driver’s license.

Preferred:
• Master’s Degree.
• Experience working with adults and youth from various ethnic and socio-economic backgrounds.
• Commitment to personal professional development.
• Ability to utilize electronic communication, social media, digital platforms, and computer applications to fulfill educational programming responsibilities.
• Self-motivation and ability to work with a minimum of supervision, balancing multiple projects.
• Ability to design, promote, implement and evaluate educational programs.
• Skills in group facilitation.
• Knowledge of adult and youth teaching/learning processes.
• Experience in seeking and administering external grant funding.
• Ability to communicate effectively with both English and Spanish learners

Other
• Applicants must be currently authorized to work in the United States at the time of employment.

SALARY, BENEFITS, AND PROFESSIONAL DEVELOPMENT
1. Salary commensurate with professional experience and available funding as negotiated by the regional extension director, the local extension board and the applicant. The base starting salary is $41,500 for a BS degree with no professional experience and $45,500 for a MS degree with no professional experience.
2. Extension agents are Kansas State University educators and have the Board of Regents retirement plan, health and life insurance and vacation and sick leave. Depending on the date of hire there is a minimum of 30-day waiting period for health insurance. For a complete list of benefits see: http://www.k-state.edu/hcs/benefits/overview/
3. Reimbursement for travel related to achieving program objectives.
4. New agents are provided approximately 15 days of new agent professional development on the K-State campus or online during the first six to nine months. These 15 days are spread out in four different weeks. In addition, new agents spend at least three weeks with a mentor agent during the first year.

APPLICATION PROCEDURE
For more information about the position, contact Jennifer Wilson, Leader, Ext Operations, 785-532-5790, or jrwilson@ksu.edu.
To hear personal accounts from Extension Agents, preview videos at www.ksre.k-state.edu/jobs.
For more information about K-State Research and Extension, visit: www.ksre.k-state.edu.

EQUAL EMPLOYMENT OPPORTUNITY: Kansas State University is an Equal Opportunity Employer of individuals with disabilities and protected veterans and actively seeks diversity among its employees.

02/17/2021
Jennifer Wilson
Position #21-02
Leader, Extension Operations

Kansas State University Agricultural Experiment Station and Cooperative Extension Service