K-State Research and Extension recognizes the uncertainty that farmers and ranchers are experiencing due to fluctuating cattle and input prices. More than ever, risk management of the operation is critical to long-term sustainability.

This hands-on evening workshop will teach principles of determining cost of production for a cow/calf operation, strategies for cattle marketing, and insurance products for price risk management. Participants will work with a case farm to apply these topics to a real-world cattle operation. The goal is for participants to acquire risk management skills they can apply directly to their own operations.

**Location:**
Iola Southwind Extension Office
1006 N. State Street, Iola, KS
Healthy Bourbon County Action Team Office
104 N. National Ave., Ft. Scott, KS

**Schedule:**
5:30pm - Dinner
6:00pm - Cow/Calf Enterprise Budgeting
7:00pm - Cattle Marketing
7:45pm - Insurance Options
8:30pm - Session Ends

**Registration Information:**
Registration fee: $15 payable that night
Registration link to guarantee the meal: https://kstate.qualtrics.com/jfe/form/SV_3E6VdnWdzHkE9p4
Questions: Contact Dale Lanham, 620-625-8620 or dlanham@ksu.edu